



**COMMUNITY  
ENERGY  
PARTNERSHIPS**

**Power your life green.**

# ABOUT PROWIND

Our goal is to provide security and economic sustainability to communities and businesses across the Americas through the development of locally-owned renewable energy generation facilities.

## The Company

Prowind Inc. (Prowind) is a renewable energy developer and operator whose corporate headquarters is based in Southern Ontario. We work closely with community groups, local businesses, municipalities, and indigenous communities to develop clean energy projects for co-ownership. With a focus on local ownership, Prowind strives to offer practical, valuable solutions for communities, businesses, municipalities, and indigenous communities who are interested in opportunities for sustainable development.

Prowind provides the development, financing, permitting, design, and operation of renewable energy projects using wind and solar technologies throughout the Americas. Together with our parent company, Prowind GmbH, Prowind has successfully brought 32 renewable energy projects to operation worldwide.



## Our Development Process

Prowind offers development services for a variety of renewable energy technologies, including wind and solar energy. We strive to approach our developments by identifying local stakeholders to partner with in order to generate small to medium scale locally-owned renewable energy projects.

We offer a variety of ownership and financing opportunities for our developments, with services that fit all levels of participation. Whether it is a community scale renewable energy project or a commercial scale project, Prowind looks forward to working with municipalities, local businesses, and indigenous communities to achieve their sustainability goals.

The Prowind team is dedicated, passionate, and adaptable, which has allowed us to create strong relationships over the life of our projects. Through partnering with community groups, local businesses, municipalities, and indigenous communities, we gain invaluable partners who provide much needed support for the project.

We value environmental, fiscal, and social responsibility, which is why we strive to establish relationships with local stakeholders at an early stage to offer unique, profitable renewable energy development opportunities.

# OUR PARTNERSHIPS

The Oxford Community Energy Co-operative and the Six Nations of the Grand River Development Corporation, both current project partners of Prowind's, support sustainable, joint energy generation from renewable energy sources that are locally-owned, thus allowing shared benefits and economic development in the community.



## Oxford Community Energy Co-operative Partnership

The Oxford Community Energy Co-operative (OCEC), located in Woodstock, ON, was established as a local partner for the Gunn's Hill Wind Farm.

OCEC has successfully become an advocate for Oxford County, aiding in the work towards becoming a sustainable community with respect to its energy strategy. It has partnered with Prowind in the Gunn's Hill Wind Farm project as well as the Oxford Community Solar One projects, thereby establishing a model for community-commercial partnership in renewable energy development.

## Six Nations of the Grand River Development Corporation Partnership

The Six Nations of the Grand River community is located in Ohsweken, ON which is situated between the cities of Brantford, Caledonia, and Hagersville.

During the consultation process with local indigenous communities for the Gunn's Hill Wind Farm, a relationship with the Six Nations of the Grand River Development Corporation (SNGRDC) formed into a financial partnership. After consulting with local council as well as members of the community, the SNGRDC became a 10% owner in the Gunn's Hill Wind Farm.

# PROVEN KEYS TO SUCCESS

## Early Local Engagement

Prowind begins community engagement very early in the development process. In doing so, we are able to identify and accommodate the needs of the community while simultaneously establishing an open and transparent dialogue with local stakeholders. Prowind strives to provide opportunities for public engagement in all communities surrounding proposed projects to encourage discussion and support for the project.

## Developer Support

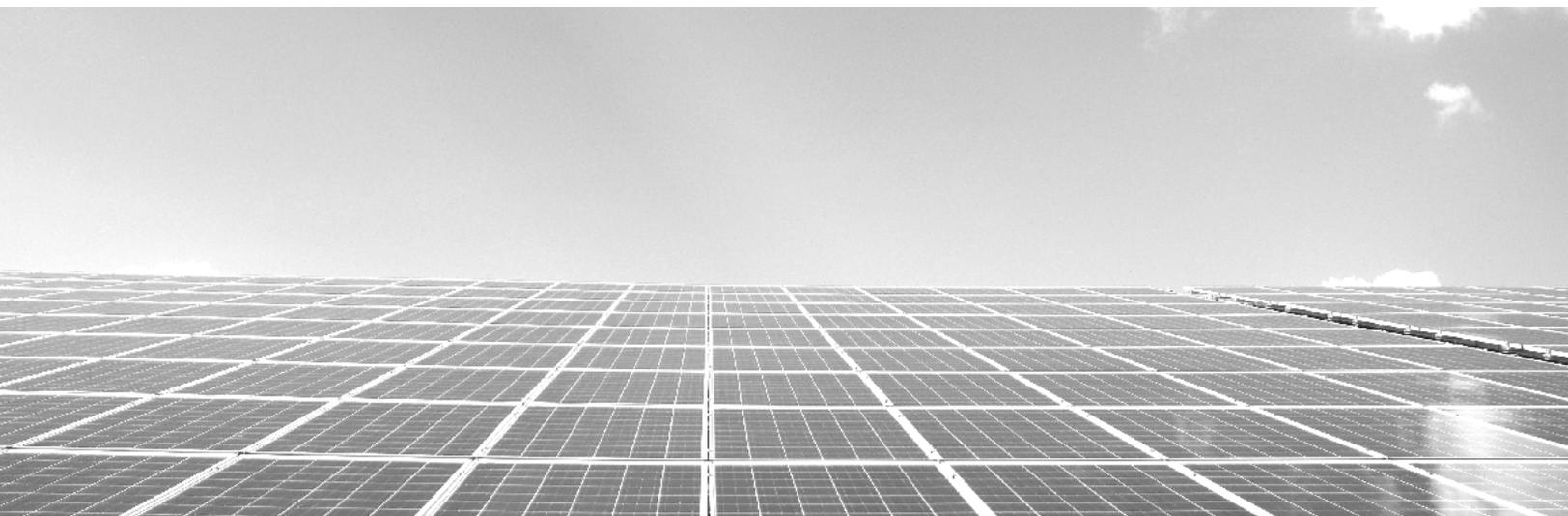
Successful co-ops require some up front investments to establish by-laws, an internal governance structure, and a membership base. Prowind's added-value as a developer is to provide financial and organizational support to assist the co-op in establishing their independence. OCEC has quickly grown to become a strong voice of support for renewable energy in Oxford County as they continue to work in partnership with Prowind to bring community-owned clean energy to Oxford County.

## Community Support

Locally-owned renewable energy projects offer a wide variety of benefits for communities. Forming a local co-operative is a great way to establish support and generate local involvement in the project. By establishing this support early, Prowind will be able to reach as many local stakeholders as possible which will then likely lead to community encouragement of municipal support.

Prowind also seeks to engage with local media at an early stage to create a dialogue on community-owned energy and to increase awareness of the project while attracting potential investors. This further encourages community support, particularly once it is made known that the majority of the benefits associated with the renewable energy development will remain within the community.

Prowind's renewable energy projects offer financial, social, and environmental benefits for communities, local businesses, municipalities, and indigenous communities. Our goal is bring locally-owned clean energy to communities across the Americas.



# WHY WE'RE DIFFERENT

At Prowind, our team is passionate about results and we recognize the value in collaboration for achieving success. We believe in clear, honest, and practical communication with each of our stakeholders to ensure respectful, productive relationships are upheld. Prowind strives to power communities through empowering their people. Our projects are community-focused and we offer a variety of spaces for both community engagement and local investment opportunities through inclusive project development strategies.

“Prowind strives to power communities through empowering their people.”

Our organization is reliable, experienced, and environmentally-driven, as we strive to achieve the best possible results for both the community and the environment. Through open dialogue and unique partnerships, we create positive benefits for communities and successful projects that are environmentally, socially, and economically conscious.

**We are proud; we are passionate; we are Prowind.**

## Associations

Prowind is a proud member of the following associations:



# CASE STUDY: GUNN'S HILL WIND FARM

## Key Facts:

**Commercial Operation Date:** November 14, 2016

**Project Location:** Township of Norwich, Oxford County, Ontario

**Capacity:** 18 MW (10 turbines)

**Turbine Model:** Senvion MM92

**Grid Connection Type:** Distribution connected

**Powering Capacity:** ~6700 homes

**Turbine Specifications:** 99.5m hub height, 92m rotor

## In First Year of Operation:

**Avoided Carbon Dioxide Emissions:** 2754.28 T

**Equivalent Mature Trees Planted:** 126,503

**Equivalent Cars Off the Road:** 599



# PROJECT BUSINESS OVERVIEW

## Gunn's Hill Wind Farm

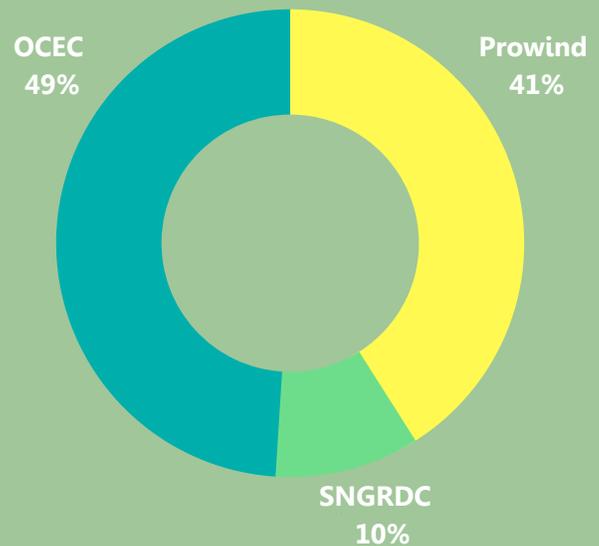
### OCEC Investment

- Raised entire equity from 128 committed investors leading to 49% ownership
- Investors included individuals and corporations/organizations
- Return to investors is very competitive with those offered by financial institutions
- A third of the above equity was raised in Oxford County with the remainder raised from Ontario residents.

### SNGRDC Investment

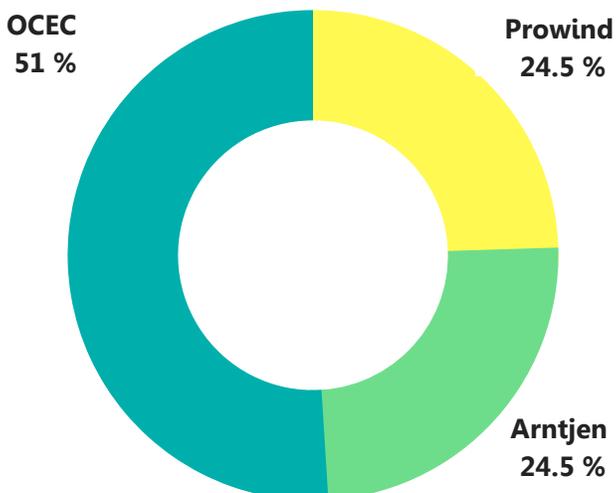
- Contributed entire equity to gain 10% ownership of the project
- Full financial partner in Gunn's Hill Wind Farm

### Project Ownership Overview



## Oxford Community Solar One Projects

### Project Ownership Overview



### Key Facts

- 5 solar projects (1 ground-mount, 4 rooftop)
- 1.7 MW total capacity
- First project commissioned in 2017
- Final project commissioned in Fall 2018
- 58 investors in OCEC provided equity to allow OCEC to become a 51% owner
- Project sites located throughout the City of Woodstock
- Projects owned in partnership between Prowind, OCEC, and Arntjen Solar NA Inc., a local solar developer

## **Prowind Inc.**

12 James St. N, Suite 202  
Hamilton, Ontario L8R 2J9  
Canada

Phone: 905 528 1747

Fax: 1 866 203 6516

E-mail: [contact@prowind.com](mailto:contact@prowind.com)

### **Follow Us!**

**Website:** [www.prowind.com](http://www.prowind.com)

**Twitter:** [twitter.com/ProwindInc](https://twitter.com/ProwindInc)

**Facebook:** [facebook.com/ProwindInc](https://facebook.com/ProwindInc)

**LinkedIn:** [linkedin.com/company/ProwindInc](https://linkedin.com/company/ProwindInc)



RECYCLABLE