

Site Acquisition Specialist

Prowind is seeking a new member of the team to build our prospective pipeline of future sites for Solar development. The primary area of focus will be in the state of New York. This individual will be in the field approaching landowners and community stakeholders to introduce the company and enter negotiations for the leasing of land for solar development. Beyond site acquisition, this individual will be required to meet with stakeholders to gather local information and begin the process of building relationships within the community.

Prowind is currently developing solar ground mount projects in New York state under the Value for Distributed Energy Resources ("VDER") program. The first of these solar projects are expected to achieve commercial operation later this year.

Core Competencies

The applicant will have a minimum of 5 years experience working in the field of land acquisition for renewable energy development or similar industry. The following skills and qualities are essential to this role:

- High quality of written and verbal communication
- Have a proven track record of negotiating and executing land contracts
- Demonstrate attention to detail in reviewing contracts
- Have an excellent understanding of renewable energy option and lease agreements
- Presentable and confident in delivering public presentations and communicating the company image and values to stakeholders
- Comfortable conducting site visits and making first contact with landowners independently
- Hold a good understanding of solar photovoltaic technology and comfortable communicating this to prospective landowners
- Confident interpreting maps and plans of proposed development areas or sites
- Comfortable using google earth to map and record site progress
- Diligent in keeping records and tracking landowner communications
- Hold a valid driver's licence
- Proficiency in Microsoft Office software

Desirable skills

In addition, the following qualities are desirable in any prospective candidate:

- Local knowledge of upstate New York
- An understanding of the NY renewable energy policy context and VDER program
- Have some experience using GIS or similar mapping software

The time frame for obtaining land rights for this pipeline is by Q4 of 2019.



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About Prowind

Prowind Inc. ("Prowind") is a renewable energy developer and operator focused on the development of renewable energy projects using wind and solar technologies. With over 33 renewable energy projects currently in operation globally, Prowind has the expertise and experience to successfully develop and operate renewable energy projects around the world. The North American headquarters is located in Hamilton, Ontario.

Our company values focus on building lasting relationships within the communities we operate. We look for development opportunities that allow for participation by community members such as ownership, community benefit programs or as customers for the renewable electricity generated.

Eligible applicants are encouraged to send a detailed cover letter and resume to Carr Villabroza (cvillabroza@prowind.com) by August 23, 2019. Please enter "Site Acquisition Specialist" as well as your name in the subject line of the e-mail.